



New Carrier Qualification Form

Carrier Name / Carrier Address:

Carrier US/MC DOT #:

We would like to know where your strengths are so that we can see if it would be a good fit for our carrier mix. Please make sure to answer the following as realistically as possible. If it doesn't pertain to your expertise, please indicate: N/A.

How many assets do you have?

Brokerage only? Y / N

Please indicate which you specialize in. Flatbeds / Full Truckloads (Vans) / Maxi / Both

Do you ship to the US & Canada, or do you ship US only?

Are you a national carrier or regional carrier?

If regional, please indicate what areas your presence is strongest only.

Regions are:

- Northeast
- Southeast
- Northern Midwest US
- Southern Midwest US
- Western Region North
- Western Region South
- Eastern Canada
- Western Canada

Please see below, we've included some sample lanes from some of our highest volume areas. If interested, please provide a sample rate quote (linehaul only) for each lane. You can submit in either a linehaul flat rate or a linehaul only CPM.

Thank you for your interest in Potters Industries. Please submit this form to transportation@pottersindustries.com along with your information packet and we will reach out to you. Any questions please reach out to our Logistics department.

Anna Martini – anna.martini@pottersindustries.com

William Berkey – William.berkey@pottersindustries.com

Flatbed

Apex, NC – Danville, KY / Quote: _____

Apex, NC – Sanford, FL / Quote: _____

Potsdam, NY – Rockaway, NJ / Quote: _____

Muscatine, IA – Knapp, WI / Quote: _____

Muscatine, IA – Maple Lake, MN / Quote: _____

Paris, TX – Glassboro, NJ / Quote: _____

Paris, TX – Ballwin, MO / Quote: _____

Brownwood, TX – Lubbock, TX / Quote: _____

Brownwood, TX – Oklahoma City, OK / Quote: _____

Kingman, AZ – Centennial, CO / Quote: _____

Kingman, AZ – Fontana, CA / Quote: _____

Canby, OR – Boise, ID / Quote: _____

Canby, OR – Missoula, MT / Quote: _____

Van

Potsdam, NY – Bridgeport, CT / Quote: _____

Potsdam, NY – Byron Center, MI / Quote: _____

Apex, NC – South Pittsburg, TN / Quote: _____

Apex, NC – Anderson, SC / Quote: _____

Brownwood, TX – Houston, TX / Quote: _____

Brownwood, TX – Dallas, TX / Quote: _____

Muscatine, IA – Elk Grove Village, IL / Quote: _____

Muscatine, IA – Kansas City, MO / Quote: _____

Paris, TX – Fort Wayne, IN / Quote: _____

Paris, TX – Apex, NC / Quote: _____

Moose Jaw, SK – Canby, OR / Quote: _____

La Prairie, QC – Potsdam, NY / Quote: _____

POTTERS
North American Truckload
Van and Flatbed

VAN and FLATBED (US and US-Canadian) Fuel Surcharge Program
http://tonto.eia.doe.gov/oog/info/wohdp/diesel_detail_report_combined.asp

Adjustments to the fuel surcharge will be based on the nationwide U.S. Department of Energy (“DOE”) diesel hotline (202) 586-6966, national average and made on the 1st and 15th of each month. The national fuel average in effect on the 1st or 15th of the month, or on the Monday of the week in which the 1st or 15th falls, in conjunction with the base fuel price of \$3.00 per gallon will determine the surcharge percent. The fuel surcharge will increase or decrease \$0.01 for every five-cent increment over the base price. Please refer to the reference chart below to determine fuel surcharge adjustments.

Carrier must show all fuel surcharges as a separate line item on its invoices. Shipper will not add fuel surcharges to Carrier’s invoices and will not be responsible for payment of any fuel surcharge that is not included in Carrier’s invoice at the time that it is issued to Shipper.

DOE Diesel		Surcharge \$/Mile	DOE Diesel		Surcharge \$/Mile	DOE Diesel		Surcharge \$/Mile	DOE Diesel		Surcharge \$/Mile
From	To		From	To		From	To		From	To	
\$1.101	\$1.150	\$0.00	\$2.601	\$2.650	\$0.30	\$4.101	\$4.150	\$0.60	\$5.601	\$5.650	\$0.90
\$1.151	\$1.200	\$0.01	\$2.651	\$2.700	\$0.31	\$4.151	\$4.200	\$0.61	\$5.651	\$5.700	\$0.91
\$1.201	\$1.250	\$0.02	\$2.701	\$2.750	\$0.32	\$4.201	\$4.250	\$0.62	\$5.701	\$5.750	\$0.92
\$1.251	\$1.300	\$0.03	\$2.751	\$2.800	\$0.33	\$4.251	\$4.300	\$0.63	\$5.751	\$5.800	\$0.93
\$1.301	\$1.350	\$0.04	\$2.801	\$2.850	\$0.34	\$4.301	\$4.350	\$0.64	\$5.801	\$5.850	\$0.94
\$1.351	\$1.400	\$0.05	\$2.851	\$2.900	\$0.35	\$4.351	\$4.400	\$0.65	\$5.851	\$5.900	\$0.95
\$1.401	\$1.450	\$0.06	\$2.901	\$2.950	\$0.36	\$4.401	\$4.450	\$0.66	\$5.901	\$5.950	\$0.96
\$1.451	\$1.500	\$0.07	\$2.951	\$3.000	\$0.37	\$4.451	\$4.500	\$0.67	\$5.951	\$6.000	\$0.97
\$1.501	\$1.550	\$0.08	\$3.001	\$3.050	\$0.38	\$4.501	\$4.550	\$0.68	\$6.001	\$6.050	\$0.98
\$1.551	\$1.600	\$0.09	\$3.051	\$3.100	\$0.39	\$4.551	\$4.600	\$0.69	\$6.051	\$6.100	\$0.99
\$1.601	\$1.650	\$0.10	\$3.101	\$3.150	\$0.40	\$4.601	\$4.650	\$0.70	\$6.101	\$6.150	\$1.00
\$1.651	\$1.700	\$0.11	\$3.151	\$3.200	\$0.41	\$4.651	\$4.700	\$0.71	\$6.151	\$6.200	\$1.01
\$1.701	\$1.750	\$0.12	\$3.201	\$3.250	\$0.42	\$4.701	\$4.750	\$0.72	\$6.201	\$6.250	\$1.02
\$1.751	\$1.800	\$0.13	\$3.251	\$3.300	\$0.43	\$4.751	\$4.800	\$0.73	\$6.251	\$6.300	\$1.03
\$1.801	\$1.850	\$0.14	\$3.301	\$3.350	\$0.44	\$4.801	\$4.850	\$0.74	\$6.301	\$6.350	\$1.04
\$1.851	\$1.900	\$0.15	\$3.351	\$3.400	\$0.45	\$4.851	\$4.900	\$0.75	\$6.351	\$6.400	\$1.05
\$1.901	\$1.950	\$0.16	\$3.401	\$3.450	\$0.46	\$4.901	\$4.950	\$0.76	\$6.401	\$6.450	\$1.06
\$1.951	\$2.000	\$0.17	\$3.451	\$3.500	\$0.47	\$4.951	\$5.000	\$0.77	\$6.451	\$6.500	\$1.07
\$2.001	\$2.050	\$0.18	\$3.501	\$3.550	\$0.48	\$5.001	\$5.050	\$0.78	\$6.501	\$6.550	\$1.08
\$2.051	\$2.100	\$0.19	\$3.551	\$3.600	\$0.49	\$5.051	\$5.100	\$0.79	\$6.551	\$6.600	\$1.09
\$2.101	\$2.150	\$0.20	\$3.601	\$3.650	\$0.50	\$5.101	\$5.150	\$0.80	\$6.601	\$6.650	\$1.10
\$2.151	\$2.200	\$0.21	\$3.651	\$3.700	\$0.51	\$5.151	\$5.200	\$0.81	\$6.651	\$6.700	\$1.11
\$2.201	\$2.250	\$0.22	\$3.701	\$3.750	\$0.52	\$5.201	\$5.250	\$0.82	\$6.701	\$6.750	\$1.12
\$2.251	\$2.300	\$0.23	\$3.751	\$3.800	\$0.53	\$5.251	\$5.300	\$0.83	\$6.751	\$6.800	\$1.13
\$2.301	\$2.350	\$0.24	\$3.801	\$3.850	\$0.54	\$5.301	\$5.350	\$0.84	\$6.801	\$6.850	\$1.14
\$2.351	\$2.400	\$0.25	\$3.851	\$3.900	\$0.55	\$5.351	\$5.400	\$0.85	\$6.851	\$6.900	\$1.15
\$2.401	\$2.450	\$0.26	\$3.901	\$3.950	\$0.56	\$5.401	\$5.450	\$0.86	\$6.901	\$6.950	\$1.16
\$2.451	\$2.500	\$0.27	\$3.951	\$4.000	\$0.57	\$5.451	\$5.500	\$0.87	\$6.951	\$7.000	\$1.17
\$2.501	\$2.550	\$0.28	\$4.001	\$4.050	\$0.58	\$5.501	\$5.550	\$0.88	\$7.001	\$7.050	\$1.18
\$2.551	\$2.600	\$0.29	\$4.051	\$4.100	\$0.59	\$5.551	\$5.600	\$0.89	\$7.051	\$7.100	\$1.19